



December 14, 2017

City of Monrovia
City Manager's Office
Attn: Caroline D. Velarde
415 S. Ivy Ave.
Monrovia, CA 91016

Dear Caroline,

Ring Inc. ("Ring") is pleased to offer residents of the city of Monrovia a subsidy program for the purchase of Ring devices.

Ring will provide Monrovia residents with a discount code valid for \$50 off of one Ring Video Doorbell, or Security Camera via Ring.com. Monrovia residents will also be eligible to get a \$30 discount off of up to two additional Video Doorbells and/or Security Cameras. Accessories will be available for purchase at a 20% discount. Interested residents will need to email monrovia@ring.com to request the codes.

Ring will provide Monrovia residents with the promo codes necessary to take advantage of these offers. In addition, Monrovia residents will have up to 60 days from the date that the Ring product(s) is delivered to request a full refund.

Ring will continue distributing promo codes to interested residents until the city has reached its subsidy limit of \$25,000.

The City of Monrovia agrees to make reasonable efforts to promote the program provided in this letter Agreement on the city's website, social media platforms, such as Facebook and Twitter; issue press release(s), and/or have brochures and flyers available at City Hall for the public.

Please acknowledge acceptance of the terms of this letter agreement by signing below. Please direct any questions about this program to August Cziment, Director of Operations at a@ring.com.

1523 26th St.
Santa Monica, CA 90404



We look forward to working with you on this subsidy program.

Sincerely,

A handwritten signature in black ink, appearing to read "MT".

Mel Tang (Dec 14, 2017)

Mel Tang, Chief Financial Officer

Acknowledged and Agreed:

By: _____

Name: _____

Title: _____

Date: _____

1523 26th St.
Santa Monica, CA 90404



December 14, 2017

City of Monrovia
City Manager's Office
Attn: Caroline D. Valente
442 S. Santa Fe Drive
Monrovia, CA 91010

Dear Caroline,

Ring Inc. ("Ring") is pleased to offer residents of the city of Monrovia a subsidy program for the purchase of Ring devices.

Ring will provide Monrovia residents with a discount code valid for \$50 off of one Ring Video Doorbell or Security Camera purchased online. Residents who are eligible to get a \$50 discount off of up to two additional Video Doorbells and/or Security Cameras (Resumes will be available for purchase at a 20% discount). Interested residents will need to email advisors@ring.com to request a full refund.

Ring will continue distributing prime codes to interested residents until the city has reached its subsidy limit of \$25,000.

The City of Monrovia agrees to make reasonable efforts to promote the program provided in this letter Agreement on the city's website, social media platforms, such as Facebook and Twitter; local press releases and other forms of communication available at City Hall for the public.

Please acknowledge acceptance of the terms of this Letter Agreement by signing below. Please direct any questions about this program to August Conner, Director of Operations at advisors@ring.com.

1523 26th St.
Santa Monica, CA 90404

City of Monrovia Discount Program

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12/14/2017

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- Document created by Roxana Azizi (roxana.azizi@ring.com)

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- Signed document emailed to Roxana Azizi (roxana.azizi@ring.com) and Mel Tang (mel@ring.com)

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